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Summary Of Producer Appointment Requirements For Currently Licensed Producers

from Genworth Life and Annuity Insurance Company, Genworth Life Insurance Company and Genworth Life Insurance Company of New York†

Page 1 of 1

Pre-appointment states

Producers must be appointed prior to solicitation

Pennsylvania (PA)

Pre-appointment with exceptions

Non-appointed producers may solicit through an appointed producer

Kansas (KS)
 Louisiana (LA)

No pre-appointment requirements

Producers can solicit prior to being appointed

Alabama (AL)	Montana (MT)
Alaska (AK)	Nebraska (NE)
Arkansas (AR)	Nevada (NV)
Arizona (AZ)	New Hampshire (NH)
California (CA)	New Jersey (NJ)
Colorado (CO)	New Mexico (NM)
Connecticut (CT)	New York (NY)
Delaware (DE)	North Carolina (NC)
District of Columbia (DC)	North Dakota
Florida (FL)	Ohio (OH)
Georgia (GA)	Oklahoma (OK)
Hawaii (HI)	Oregon (OR)
Illinois (IL)	Rhode Island (RI)
Idaho (ID)	South Carolina (SC)
Indiana (IN)	South Dakota (SD)
Iowa (IA)	Tennessee (TN)
Kentucky (KY)	Texas (TX)
Maine (ME)	Utah (UT)
Maryland (MD)	Vermont (VT)
Massachusetts (MA)	Virginia (VA)
Michigan (MI)	West Virginia (WV)
Minnesota (MN)	Washington (WA)
Mississippi (MS)	Wisconsin (WI)
Missouri (MO)	Wyoming (WY)

† Only Genworth Life Insurance Company of New York is licensed in New York.