

Reminder – Multi-Carrier Contracting and Appointment Requests

November 7, 2022

Effective – Immediately

States – All

Contact – If you have any questions, please contact Licensing & Commissions at 800.991.5684

Producers, Agencies, and General Agents have a broad array of services available to help them manage contracting and appointment requests, such as a multi-carrier contracting system. If a multi-carrier contracting automation system is used to complete the Genworth's companies' Producer Information and Appointment Form (PIF), it is the Producer's, Agency's, and General Agent's responsibility to ensure the responses to Genworth's specific business practices questions are accurate, the proper details have been provided, and the signatures are appropriately applied.

Specific requirements to consider when using a process that applies an electronic signature:

- The signature process must meet all applicable state and federal laws.
- All signature disclosures required under state or federal law must be provided in a manner that is (1) clear and conspicuous, (2) at a meaningful time in the transactions, and (3) prior to the producer providing affirmative consent to apply their signature.
- The process must ensure that all documents to be e-signed must have all required fields completed and shall be presented for review prior to the producer e-signing the document.
- The process must ensure that the person signing the documents is the producer and not someone else.

Our goal is the same as yours – to screen Producers and Agencies based on accurate information.

Genworth companies include:

Genworth Life and Annuity Insurance Company, Richmond, VA

Genworth Life Insurance Company, Richmond, VA

Genworth Life Insurance Company of New York, New York, NY

Only Genworth Life Insurance Company of New York is admitted in and conducts business in New York.

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