

BULLETIN:

In-Force Rate Action Announcement: California Non-Partnership: PCS II, Choice 1, California Discount Enhancement (CADE), Unbundled, Reprice

August 26, 2024

Effective – 08/26/2024

States – CA

Contact – If you have any questions about these changes, please contact our Customer Service Team at 888-274-6124.

As part of the strategy for our long term care insurance business, we continue pursuing initiatives to improve the risk and profitability profile of our business, including premium increases on in-force policies, as needed.

California has allowed the following increases.

Product Series	Increase for Policies with Lifetime Benefit Periods	Increase for Policies with Limited Benefit Periods
PCS II	Lifetime 5% Compound BIO: 96.3% phased (25.2%, 25.2%, 25.2% compounded)	Limited 5% Compound BIO: 78.5% phased (21.3%, 21.3%, 21.3% compounded)
	Lifetime Non-5% Compound BIO: 41.8% phased (19.1%, 19.1% compounded)	Limited Non-5% Compound BIO: 41.8% phased (19.1%, 19.1% compounded)
Choice 1	Lifetime 5% Compound BIO: 96.3% phased (25.2%, 25.2%, 25.2% compounded)	Limited 5% Compound BIO: 78.5% phased (21.3%, 21.3%, 21.3% compounded)
	Lifetime Non-5% Compound BIO: 41.8% phased (19.1%, 19.1% compounded)	Limited Non-5% Compound BIO: 41.8% phased (19.1%, 19.1% compounded)
Choice 1 CADE*	41.4% phased (18.9%, 18.9% compounded) for all policies	
Choice 1 Unbundled*	41.4% phased (18.9%, 18.9% compounded) for all policies	
Choice 1 Reprice*	41.4% phased (18.9%, 18.9% compounded) for all policies	

This rate increase applies to Non-Partnership policies issued on or after 7/1/2002.

*These products include AARP® and non-AARP policies.

Genworth companies include:

Genworth Life and Annuity Insurance Company, Richmond, VA

Genworth Life Insurance Company, Richmond, VA

Genworth Life Insurance Company of New York, New York, NY

Only Genworth Life Insurance Company of New York is admitted in and conducts business in New York.

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Communications Timeline

Servicing agents will receive a list of their impacted policyholders in this state one week prior to the start of policyholder notifications. Policyholder notifications will continue throughout the next year. Impacted policyholders will be notified at least 60 days in advance of their billing anniversary dates.

Agent Notifications* Begin: August 27, 2024
Policyholder Notifications Begin: September 3, 2024

*If we have your email address on file, you will receive an agent notification through email stating your list of impacted policyholders is on Genworth PRO (genworth.com/pro). You will not receive a hardcopy notification in the mail. If you do not receive an email, you will receive a hardcopy notification in the mail.

NOTE: Policyholders currently on claim will still receive a rate increase notification. However, if they are on waiver of premium, they will not have to pay the increased premium until the premium is no longer waived and becomes due.

Policyholders are encouraged to call our Customer Service Team at **888-274-6124**. Our team will be able to answer questions and provide policyholders with information regarding other ways they may be able to reduce premiums.

Policyholder Options

As a reminder, policyholders may have the ability to reduce their benefits in order to help maintain premium at approximate current levels. A policyholder may:

- (1) Choose to lower their current maximum daily benefit;
- (2) Adjust the benefit period, inflation option (if included with their coverage) or elimination period or
- (3) Where applicable, terminate Riders.

Based on individual policies, one of the following options may be available to policyholders up to 120 days after the Billing Anniversary Date on which the rate increase is effective:

- Optional limited benefits: The new coverage maximum will be equal to the total premiums paid on the policy, excluding waived premium, minus any benefits paid.
- Contingent nonforfeiture: The new coverage maximum will be either 30 times the Nursing Home Daily benefit or equal to the total premiums paid on the policy excluding waived premium, whichever is greater.
- Nonforfeiture Rider: If purchased with the policy; a paid-up policy according to the contract provisions, minus any benefits paid (not subject to the 120-day limitation).

This premium increase includes the **1% Benefit Increase option** as an additional choice for PCS II, Choice 1, CADE, Unbundled and Reprice policyholders who currently have a benefit increase option as part of their policy. If this option is selected, policyholders will retain their increased Daily Benefit Amount (DBA). The increased DBA and Total Lifetime Benefit will increase at 1% compound going forward.

Please note: when reducing the maximum daily benefit or benefit period, the lifetime maximum will also be reduced.

IMPORTANT: If policyholders choose to decrease their benefits, they may change their decision in writing within 60 days of our written confirmation of the benefits reduction. Following this, they cannot increase their benefits or go back to the original benefits.

If a person has previously been on claim, it may not be appropriate for this person to adjust his or her elimination period.

Reminder: The Inforce Rate Action Producer Quote Tool is accessible within individual policies on the LTC policy notification section of Genworth PRO (genworth.com/pro).

Quotes to include the premium increase are not available until after the policyholder's rate increase notification has been mailed. The mailing date is approximately 68 days prior to the policyholder's rate action effective date. Once a rate increase has been added to a policy, any quotes provided prior to the policyholder's rate increase notification being mailed will not include the new increased premium.

Find premium increase information you can share directly with your clients at genworth.com/LTCpremiums.